



State Association Conference Call January 5, 2010 6 pm MST

“USA Racquetball is the National Governing Body for the sport of racquetball, recognized by the United States Olympic Committee, and is committed to excellence and service to our members. We provide the infrastructure and organization for racquetball. We also provide competitive opportunities for members and enthusiasts through our coordination of racquetball organizations, development and administration of rules and programs, sanctioning of events and development of teams for international competition.”

AGENDA

- Grant Fund Committee Update
- John LoMonaco Award Update
- National Racquetball Month
- National Doubles
- US Junior and Esprit Team Update
- Partnership and other programs
- USAR Instructor Program
- Additional business and dates to remember

Grant Fund Committee Update



Grant Fund Committee Update

- Presented by Jeff Elder

John LoMonaco Award Update



John LoMonaco Award Update

- Presented by Cheryl Kirk

National Racquetball Month



National Racquetball Month

- Presented by Connie Martin and Jim Hiser
- Link to Information page:
<http://www.usaracquetball.com/RacquetballMonth.aspx>

National Doubles



National Doubles

- Presented by Jim Hiser
- When: February 10 – 14, 2010
- Where: ASU Tempe, AZ

US Junior and Esprit Team Update



US Junior and Esprit Team Update

- Presented by Frank Taddonio

Partnership and other programs



Partnership and other programs

- Presented by Jim Hiser

Membership Benefits

- <http://www.usaracquetball.com/MemberBenefits.aspx>
- Aflac
- Cruise One
- United Airlines
- Enterprise Car Rental
- GoodSearch/GoodShop – toolbar lets you know where your purchase will donate a portion, also if they have coupons

USAR Instructor Program



USAR-IP

- Presented by Jim Hiser

USAR-IP

- Current AMPRO members – memberships are grandfathered for the length of the current membership
- Certification – one weekend – Friday, Saturday, and Sunday
 - Cost \$295
 - Discount for Current AMPRO Members if they want to take the class – lifetime AMPRO members pay only \$50 for the class

USAR-IP

- Re-certification – every three years
 - All current members have 18 months to recertify by must register ASAP to indicate their desire to be part of USAR-IP
 - Can be member of both groups
 - Re-certification classes on-line

USAR-IP

- PR Media opportunities for clinicians and instructors – coverage in every RACQUETBALL magazine – list of clinics, new instructors, programs
 - Twitter & Facebook releases
 - email newsletter – new instructors and clinic listings
 - website – clinic postings – registration material and course outlines
 - Registration and email releases through R2

USAR-IP

- Continuing education – monthly on-line classes
 - USOC coaching education materials
 - Mentoring opportunities
 - Chalk-line teaching and coaching opportunities
- New programs – Coaching
 - Programming
 - Clinician

Additional Business



Additional Business

- Next call February 2nd, 2010 at 7pm MST - 1 hour later than tonight's call

Dates to Remember



January 2010

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
31					1 ^{USAR} Closed – New Year's Day eNewsletter Deadline	2
3	4	5 6pm MST Assoc. Call	6	7	8	9
10	11	12	13	14	15	16
					WSMRA 21 st National Championship Gaithersburg, MD →	
17	18 ^{USAR} Closed – Martin Luther King, Jr.	19	20	21	22	23
24	25	26	27	28	29	30

February 2010

National Racquetball Month

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2 7pm MST Assoc. Call	3	4	5	6
7	8	9	10	11	12	13
				National Doubles Tempe, AZ		
14	15 USAR Closed – Presidents' Day	16	17	18	19	20
21	22	23	24	25	26	27
				National High Schools Portland, OR		
28						

Other Information



Information

- Next Meeting **Tuesday, February 2nd** at 7pm MST (6 PST, 8 CST, 9 EST)
- Ryan Rodgers contact information
 - ryan@r2sports.com
 - (602) 235-0925
- Leo Vasquez contact information
 - leo@usra.org
- IBM (Webdialogs) conference
 - Support: (888) 376-0105

Risk Management

- Have risk management questions? You can contact the Nonprofit Risk Management Center for free advice
 - www.nonprofitrisk.org
 - 202-785-3891
 - Melanie@nonprofitrisk.org

Insurance Litigation and Concerns

- Litigation is on the rise
 - Without insurance coverage, anyone who is involved in a tournament becomes exposed to potential litigation (officials, tournament directors, state associations, sponsors, clubs, etc.)
- More clubs are requesting proof of insurance coverage before approving events to be held at their facilities
 - Make sure your tournament directors and clubs know that insurance coverage is available for sanctioned events

Requesting an Insurance Certificate

- Don't wait until the last minute (cannot guarantee a certificate)
- Use the insurance certificate request form to ask questions of the club/facility needing the certificate (contact tmorse@usra.org if you don't have this form)
- Send the information requested on the form to tmorse@usra.org (the actual form does not need to be filled out)

About GoodSearch

- GoodSearch is a search engine which donates 50-percent of its revenue to the charities and schools designated by its users. It's a simple and compelling concept. You use GoodSearch exactly as you would any other search engine. Because it's powered by Yahoo!, you get proven search results. The money GoodSearch donates to your cause comes from its advertisers — the users and the organizations do not spend a dime! (<http://www.goodsearch.com/About.aspx>)

About GoodShop

- In 2007, GoodSearch was expanded to include GoodShop, an online shopping mall of world-class merchants dedicated to helping fund worthy causes across the country. Each purchase made via the GoodShop mall results in a donation to the user's designated charity or school – averaging approximately 3% of the sale, but going up to 20% or even more. (<http://www.goodsearch.com/About.aspx>)

Who Can Help?

- You
 - Use at work (if allowed)
 - Use at home
- Your State Association
 - Add to your email signature:
 - I GoodSearch for USA Racquetball!

Raise money for USA Racquetball just by searching the Internet or shopping online with GoodSearch - www.goodsearch.com - powered by Yahoo!

- Friends or family members
 - Don't to limit to people who actually play racquetball, *anyone can help!*

Reminders & Information

- New feature under Programs at www.usaracquetball.com:
 - USAR University (currently listed as Racquetball University)
 - Great for clubs, new players, training, etc.
 - Instructor list coming soon
 - Women's Committee
 - Facility Directory
- Encourage tournament directors, clubs, and members to keep their information current with USAR – what is in USAR database (not R2) will be utilized for all mailings and emails

Club Updates

- To strive to keep our system current, USAR needs input from you regarding clubs, number of courts, etc.

USAR Requirements from State Associations

- Up-to-date proof of incorporation
- Up-to-date board list
- Current state bylaws
- President access list
- Tournament director list (current email distribution list)
- Club information (current address / phone)

Sanctioning Fees

- Base fees:
 - One day shoot-out: \$50
 - Multi-day event: \$100
- If a sanctioning application is received 7-14 days from the start of a tournament, an additional \$10 will be charged for the sanction fee.
- If a sanctioning application is received by USAR less than 7 days from the start of a tournament, an additional \$20 will be charged.
 - Tournament kit 2nd day (\$20) or Overnight (\$25) fees will also be assessed

Sanctioning Refund Criteria

- Event must be sanctioned before event start date
 - Sanctioning fee must be paid to USAR prior to event to be considered as sanctioned
 - To receive full benefits of sanctioning, submit information and payment at least 3 months in advance
 - Event cancellations, name changes, and date changes must be submitted to USAR immediately: hizzett@usra.org
- No more than 14 days after an event, all players must be current members or LEM with fees paid in full to USAR
- No more than 30 days after event, results must be submitted
- IF USA Racquetball submits results, then NO Sanction Refund is given

Sanctioning Name

In order to minimize confusion, the name must include the following:

- Year of event
- State abbreviation (NOT State Association abbreviation)
- Name of event

EXAMPLE: **Turkey Shootout** for ORA in 2007 would then become **2007 OH Turkey Shootout**

Membership Rebate Criteria

- Based on the number of events that meet the Sanctioning Refund Criteria during a quarter
- Rebate subject to percentage of qualified events:
 - 0-65.9% NO Rebate
 - 66-89.9% Prorated
 - 90+% Full Rebate
- No events in quarter = no rebate

Limited Event Membership Upgrades

- As of 12/1/2007, the Limited Event Membership UPGRADE is no longer an option. Please pass this information along to your tournament directors.
- Limited Event memberships are still available

